

**UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF MICHIGAN  
SOUTHERN DIVISION**

**In Re: AUTOMOTIVE PARTS  
ANTITRUST LITIGATION**

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2:12-md-02311-SFC-RSW  
Honorable Sean F. Cox

In Re: Automotive Steel Tubes

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Case No. 2:16-cv-04005

**THIS RELATES TO:**  
State Attorneys General

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**STATE OF CALIFORNIA,  
ex rel. Rob Bonta,  
Attorney General of the State of California**

Case No. 2:21-cv-11615

**Plaintiffs,**

**Complaint for Damages, Civil Penalties,  
and Injunctive Relief  
Demand for Jury Trial**

**v.**

**Sanoh Industrial Co., Ltd. and  
Sanoh America, Inc.**

**Defendants.**

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The State of California, through Rob Bonta, the Attorney General, in his official capacity as the chief law enforcement officer of the State of California, files this complaint against Sanoh Industrial Co., Ltd., and Sanoh America, Inc. (collectively, “Defendants” or “Sanoh”), and alleges:

**NATURE OF ACTION**

1. Defendants and their co-conspirators conspired to suppress and eliminate competition by agreeing to rig bids for, and to fix, stabilize, and maintain the price of Automotive Steel Tubes. These price-fixed parts were installed in automobiles purchased by Plaintiffs.

2. For the duration of the conspiracy, from at least December 2003 and continuing until at least as late as July 9, 2011, the exact dates being unknown to Plaintiffs, Defendants' actions resulted in fixing, stabilizing, and maintaining prices for Automotive Steel Tubes. Due to Defendants' unlawful conduct, the State of California and its state agencies were deprived of open and fair competition when purchasing Automotive Steel Tubes and paid higher-than-competitive prices for such parts and for automobiles installed with them.
3. Competition authorities in the United States, the European Union, and Japan have been investigating a number of conspiracies involving automotive parts since at least February 2010.
4. Defendants and their co-conspirators affected millions of dollars of commerce. The State of California, California businesses, and consumers suffered antitrust injury to their business or property due to Defendants' conspiracy to suppress and eliminate competition by agreeing to rig bids for, and to fix, stabilize, and maintain prices and artificially inflate prices for Automotive Steel Tubes during the duration of the conspiracy.

### **JURISDICTION AND VENUE**

5. Plaintiffs bring this action to secure damages, permanent injunctive relief, civil penalties, and reasonable attorneys' fees pursuant to Section 4 (15 U.S.C. § 15) and Section 16 of the Clayton Act (15 U.S.C. §26) for violations of Section 1 of the Sherman Act (15 U.S.C. §1), as well as sections 16720 and 17200 *et seq.* of the California Business and Professions Code.
6. This Court has original jurisdiction over the subject matter of all causes of action alleged in this Complaint pursuant to 28 U.S.C. §§ 1331 and 1337. This Court has subject matter jurisdiction over the state law claims pursuant to 28 U.S.C. § 1367 because Plaintiffs'

state law claims are so related to the federal question claims that they form part of the same case or controversy that would ordinarily be tried in one judicial proceeding.

7. Venue is proper in the United States District Court, Eastern District of Michigan, pursuant to Section 12 of the Clayton Act (15 U.S.C. § 22), and 28 U.S.C. § 1391.

Defendants transact business in the United States, including in this district, committed an illegal act, or are found in this district, and a substantial part of the events giving rise to the claims arose in this district.

## **PARTIES**

### **Plaintiffs**

8. The State of California is authorized to file Count I under 15 U.S.C. §§ 15 and 26 to enjoin Defendants from the violations alleged herein.
9. The Attorney General brings this action on behalf of the Plaintiffs the State of California, including California state agencies, for damages, civil penalties, injunctive, and equitable relief.
10. The Attorney General of California is the chief legal officer of the State of California and the enforcement authority of sections 16720 and 17200 *et seq.* of the California Business and Professions Code, and is authorized to file Counts II, III, and IV. As California's chief law enforcement officer, the Attorney General enforces California's antitrust laws, including the Cartwright Act. Cal. Bus. & Prof. Code §§ 16700 - 16770. The Attorney General is specifically authorized to obtain injunctive and other equitable relief, restitution, and civil penalties to redress unfair, unlawful, and fraudulent business practices. *See* Cal. Bus. & Prof. Code §§ 17203, 17204, 17206.

### **Defendants**

11. Defendant Sanoh Industrial Co., Ltd. is a Japanese corporation with its principal place of business in Tokyo, Japan. Defendant Sanoh America, Inc. is an Michigan corporation with its principal place of business in Findlay, Ohio.

### **Co-Conspirators and Agents**

12. Various persons, partnerships, sole proprietors, firms, corporations and individuals not named as defendants in this lawsuit, and individuals, the identities of which are presently unknown, have participated as co-conspirators with the Defendants in the offenses alleged in this Complaint, and have performed acts and made statements in furtherance of the conspiracy or in furtherance of the anticompetitive conduct.
13. Plaintiffs reserve the right to name some or all of the persons or entities who acted as co-conspirators with Defendants in the alleged offenses as Defendants.
14. Any reference in this Complaint to any act, deed, or transaction by a corporation means that the corporation engaged in the act, deed, or transaction by or through its officers, directors, agents, employees, or representatives while they were actively engaged in the management, direction, control, or transaction of the corporation's business or affairs.
15. Defendants are also liable for acts of companies they acquired through mergers or acquisitions which are done in furtherance of the alleged conspiracy.
16. Defendants named herein acted as the agent or joint venture of or for the other co-conspirators with respect to the acts, violations, and common course of conduct alleged herein.

### **FACTUAL ALLEGATIONS**



17. Defendants engaged in the business of manufacturing and selling Automotive Steel Tubes to automobile manufacturers for installation in vehicles manufactured and sold in the United States and elsewhere.
18. An “Automotive Steel Tube” is used in fuel distribution, braking, and other automotive systems. Automotive Steel Tubes are sometimes divided into two categories: chassis tubes and engine parts. Chassis tubes, such as brake and fuel tubes, tend to be located in the body of a vehicle, while engine parts, such as fuel injection rails, oil level tubes, and oil strainer tubes, are associated with the function of a vehicle’s engine.
19. Automotive Steel Tubes are installed by original equipment manufacturers (“OEMs”) in vehicles as part of the automotive manufacturing process.
20. For vehicles, the OEMs – mostly large automotive manufacturers purchase Automotive Steel Tubes directly from Defendants. Automotive Steel Tubes may also be purchased by component manufacturers who then supply such systems to OEMs. These component manufacturers are also called “Tier 1 Manufacturers” in the industry. Tier 1 Manufacturers supply Automotive Steel Tubes directly to an OEM.
21. During the period of conspiracy, Defendants manufactured Automotive Steel Tubes (a) in the United States for installation in vehicles manufactured and sold in the United States, (b) in Japan and elsewhere for export to the United States and installation in vehicles manufactured and sold in the United States, and/or (c) in Japan for installation in vehicles manufactured in Japan for export to and sale in the United States.
22. Automobile manufacturers issue Requests for Quotation (“RFQs”) to automotive parts suppliers on a model-by-model basis when they purchase Automotive Steel Tubes. Automotive parts suppliers, including Defendants, submit quotations to automobile

manufacturers in response to RFQs. The winning bidder supplies parts to the automobile manufacturers for the lifespan of the car model, usually lasting four to six years. The bidding process for a certain car model starts approximately three years prior to the start of production.

23. Defendants have sold Automotive Steel Tubes to multiple automobile manufacturers which installed them in automobiles made and sold in the United States and elsewhere.

### **Structural Characteristics of the Automotive Parts Market**

24. The structural characteristics of the automotive parts market are conducive to a price-fixing agreement, and have made collusion particularly attractive in this market. These characteristics include high barriers to entry and inelastic demand.
25. There are substantial barriers to entry in the market for Automotive Steel Tubes. It would require substantial initial costs associated with manufacturing plants and equipment, energy, transportation, distribution infrastructure, skilled labor, and long standing relationships with customers. These costs are considered high barriers to entry thereby making market entry more difficult if not altogether precluding it.
26. Due to high barriers to entry, incumbent firms have incentive to collude and keep supra-competitive prices. High barriers to entry also facilitate the maintenance of collusion since incumbents do not face the risk of new entrants engaging in price competition.
27. “Elasticity” is a term used in economics to describe the sensitivity of supply and demand to changes in the price. Demand for a certain product is “inelastic” when an increase in price of the product creates only a small change in the quantity demanded of that product. Consumers of the product whose demand is inelastic would continue to buy it despite a price increase.

28. When customers are not sensitive to a price increase, a cartel can increase price and maintain relatively level sales volume. Thus, it could continue to keep supra-competitive prices with relatively stable demand and increase profit.

### **Government Investigations**

29. The United States Department of Justice (“Department of Justice”), as well as authorities in the European Union and Japan, started global, industry-wide investigations into possible violations of the antitrust laws in the auto parts industry in 2010. The complete scope of the investigations is unknown.
30. The Department of Justice publicly announced aspects of the investigation when FBI agents raided the offices and factories of suspected companies. Since the raids, the investigation has continued to this date. So far 46 companies have been convicted and and collective fines total more than \$2.9 billion.
31. In furtherance of the conspiracy, Defendants, through their officers and employees, engaged in discussions and attended meetings with representatives of other companies involved in the manufacture and sale of Automotive Steel Tubes. During such discussions and meetings, agreements were reached to allocate automobile manufacturers to whom each company would sell Automotive Steel Tubes, rig bids quoted to automobile manufacturers Automotive Steel tubes, and fix stabilize, and maintain the prices of Automotive Steel Tubes sold to automobile manufacturers in the United States and elsewhere.

### **Trade and Commerce**

32. During the period of conspiracy, Defendants and their co-conspirators sold Automotive Steel Tubes to automobile manufacturers located in various states in the United States in a continuous and uninterrupted flow of interstate and foreign trade and commerce. In addition, equipment and supplies necessary to the production and distribution of Automotive Steel Tubes sold by Defendants and their co-conspirators, as well as payments for such parts sold by Defendants and their co-conspirators, traveled in interstate and foreign trade and commerce.
33. Plaintiffs purchased a substantial volume of automobiles and trucks. A substantial volume of vehicles containing Automotive Steel Tubes manufactured by Defendants and their co-conspirators were sold to California state agencies, California businesses, and California consumers.
34. The anticompetitive act was intentionally directed at the United States market for Automotive Steel Tubes because Defendants and their co-conspirators intentionally sold them to automobile manufacturers which in turn sold vehicles in the United States and in the State of California. The business activities of Defendants and their co-conspirators in connection with the production and sale of Automotive Steel Tubes that were the subject of this conspiracy were within the flow of, and substantially affected, interstate and foreign trade and commerce.

#### **The Pass-Through of Overcharges to Consumers**

35. Defendants' and their co-conspirators' conspiracy to fix, stabilize, and maintain the price of Automotive Steel Tubes at artificial levels resulted in harm to Plaintiffs because it resulted in Plaintiffs paying higher prices for such parts and automobiles installed with



them than they would have paid in the absence of the conspiracy. The entire overcharge at issue was passed onto the State of California.

### **Fraudulent Concealment**

36. Throughout the period of conspiracy, Defendants and co-conspirators affirmatively and fraudulently concealed their unlawful conduct from Plaintiffs.

37. Even though Plaintiffs exercised reasonable diligence, they could not discover the violations of law alleged in this Complaint until long after the commencement of their conspiracy.

38. The Department of Justice began investigation into conspiracies in the auto part industry as early as 2010, but the complete scope of products and companies involved in the conspiracies has not been disclosed to the public yet.

39. Defendants and co-conspirators successfully and affirmatively concealed the nature of their conspiracy and unlawful conduct in furtherance of the conspiracy in at least the following respects:

- a. By agreeing among themselves to meet at locations where the conspiracy was less likely to be detected;
- b. By agreeing among themselves to engage in illegal bid-rigging and price-fixing conspiracy, which is by its nature self-concealing; and
- c. By agreeing among themselves to keep the existence of the conspiracy secret, including the usage of secret code names.

40. Defendants' and their co-conspirators' effective, affirmative, and fraudulent concealment effectively prevented timely detection by Plaintiffs, and was a substantial factor in causing Plaintiffs' harm.



### **Injury**

41. But for Defendants' and their co-conspirators' anticompetitive acts, Plaintiffs would have been able to purchase automobiles that incorporated Automotive Steel Tubes at lower prices or at prices that were determined by free and open competition.
42. Defendants and their co-conspirators' unlawful activities took place within interstate and foreign trade and commerce, and had direct, substantial, and reasonably foreseeable effects on United States and California commerce.
43. As a direct and proximate result of the unlawful conduct alleged in this Complaint, Plaintiffs were not able to purchase Automotive Steel Tubes and automobiles installed with them at prices that were determined by free and open competition. Consequently, Plaintiffs have been injured because they paid more than they would have paid in a free and open competitive market. There is a domestic injury that is concrete, quantifiable, and directly traceable back to the Defendants' and their co-conspirators' anticompetitive conduct.
44. As Plaintiffs paid more than what they would have paid absent the conspiracy, Defendants' and their co-conspirators' conduct has resulted in deadweight loss to the economy of the State of California, including reduced output, higher prices, and reduction in consumer welfare.
45. As a direct and proximate result of the unlawful conduct alleged in this Complaint, Defendants and their co-conspirators benefitted unjustly from the supra-competitive and artificially inflated prices. The unjust financial profits on the sale of Automotive Steel Tubes resulted from their illegal and anticompetitive conduct.

### **VIOLATIONS ALLEGED**

**Count I**

**(Violation of Section 1 of the Sherman Act)**

46. Plaintiffs incorporate by reference and allege as if fully set forth herein, each and every allegation set forth in the preceding paragraphs of this Complaint with the same meaning, force, and effect.
47. Defendants and their co-conspirators engaged in a conspiracy which unreasonably restrained the trade or commerce among the several States and with foreign nations; thus, their conduct violates Section 1 of the Sherman Act (15 U.S.C. §1). The State of California is entitled to relief resulting from the Defendants' conduct.
48. Defendants and their co-conspirators entered into a continuing agreement, understanding, and conspiracy to raise, fix, maintain, and stabilize prices charged for Automotive Steel Tubes during the period of conspiracy.
49. Their unlawful conduct in furtherance of the conspiracy was intentionally directed at the United States market for Automotive Steel Tubes and had a substantial and foreseeable effect on interstate commerce by raising and fixing prices of such parts in the United States.
50. The State of California has been injured by being forced to pay artificially inflated prices for Automotive Steel Tubes and automobiles installed with such parts than they would have paid in the absence of the conspiracy.
51. As a direct and proximate result of Defendants' conduct, Plaintiffs have been harmed and will continue to be damaged by being forced to pay supra-competitive prices that they would not have paid in the absence of the Defendants' conduct.

52. The alleged contract, combination, or conspiracy is a per se violation of the federal antitrust laws.

53. Unless permanently restrained and enjoined, Defendants will continue to unreasonably restrain fair and open competition for Automotive Steel Tubes. Plaintiffs are entitled to an injunction against Defendants to prevent and restrain the violations alleged herein.

## **Count II**

### **(Violation of the Cartwright Act, Business & Professions Code Section 16720)**

54. Plaintiffs incorporate by reference and allege as if fully set forth herein, each and every allegation set forth in the preceding paragraphs of this Complaint with the same meaning, force, and effect.

55. From at least December 2003 and continuing until at least as late as July 9, 2011, the exact dates being unknown to Plaintiffs, Defendants and their co-conspirators entered into and engaged in a continuing unlawful trust for the purpose of unreasonably restraining trade in violation of California Business and Professional Code section 16720.

56. Defendants and their co-conspirators violated California Business and Professional Code section 16720 by forming a continuing unlawful trust and arranging a concerted action among Defendants and their co-conspirators in order to fix, raise, maintain and stabilize prices of Automotive Steel Tubes.

57. In furtherance of the goals of the conspiracy, Defendants and their co-conspirators conspired to:

- a. fix, raise, maintain, and stabilize the price of Automotive Steel Tubes;

- b. submit rigged bids for the award of Automotive Steel Tubes contracts for automobile manufacturers; and
- c. allocate markets for Automotive Steel Tubes amongst themselves.

58. The combination and conspiracy alleged herein has had, *inter alia*, the following effects:

- a. price competition in the sale of Automotive Steel Tubes has been restrained, suppressed, and/or eliminated in the State of California;
- b. prices for Automotive Steel Tubes sold by Defendants and their co-conspirators have been fixed, raised, maintained, and stabilized at artificially high and non-competitive levels in the State of California; and
- c. Plaintiffs who purchased automobiles installed with price-fixed Automotive Steel Tubes have been deprived of the benefit of free and open competition.

59. As a direct and proximate result of Defendants' and their co-conspirators' unlawful conduct, Plaintiffs were injured in their business and property because they paid more for Automotive Steel Tubes and automobiles installed with such price-fixed parts than they would have paid in the absence of Defendants' and their co-conspirators' unlawful conduct. As a result of Defendants' and their co-conspirators' violation of section 16720 of the California Business and Professions Code, Plaintiffs bring this claim pursuant to section 16750(c) and seek treble damages and the costs of suit, including reasonable attorneys' fees, pursuant to section 16750(a) of the California Business and Professions Code. The California Attorney General is entitled to fines and civil penalties to the maximum extent permitted by law under California Business and Professions Code section 16755. The California Attorney General may also obtain injunctive relief under California Business and Professions Code section 16754.5.



### Count III

#### **(Violation of the Unfair Competition Law, Business and Professions Code Section 17200)**

60. Plaintiffs incorporate by reference and allege as if fully set forth herein, each and every allegation set forth in the preceding paragraphs of this Complaint with the same meaning, force, and effect.

61. For the duration of the conspiracy, from at least December 2003 and continuing until at least as late as July 9, 2011, the exact dates being unknown to Plaintiffs, Defendants and their co-conspirators committed acts of unfair competition, as defined by section 17200, *et seq.*, of the California Business and Professions Code.

62. The acts, omissions, misrepresentations, practices, and non-disclosures of Defendants and their co-conspirators, as alleged herein, constituted a common continuing conduct of unfair competition including unfair, unlawful and fraudulent business practices within the meaning of section 17200, *et seq.*, of the California Business and Professions Code, including, but not limited to, the following:

- a. The violations of section 16720, *et seq.*, of the California Business and Professions Code, set forth above, constitute unlawful acts within the meaning of section 17200 of the California Business and Professions Code;
- b. Defendants' acts, omissions, misrepresentations, practices, and nondisclosures, as described above, whether or not in violation of section 16720, *et seq.*, of the California Business and Professions Code, and whether or not concerted or independent acts, are otherwise unfair, unconscionable, unlawful, or fraudulent;
- c. Defendants' acts and practices are unfair to consumers of Automotive Steel Tubes and of automobiles installed with price-fixed parts in the State of



California, within the meaning of section 17200 of the California Business and Professions Code;

- d. Defendants' acts and practices are fraudulent or deceptive within the meaning of section 17200 of the California Business and Professions Code; and
- e. Defendants' actions to solicit others to join the conspiracy to suppress and eliminate competition by agreeing to rig bids for, and to fix, stabilize, and maintain prices and/or artificially inflate prices for Automotive Steel Tubes, whether successful or not, are unfair business practices within the meaning of section 17200, *et seq.*, of the California Business and Professions Code.

63. The unlawful and unfair business practices of Defendants and their co-conspirators caused Plaintiffs to pay supra-competitive and artificially inflated prices for Automotive Steel Tubes and automobiles installed with such parts. Plaintiffs were injured in their business and property because they paid more than they would have paid in the absence of Defendants' and their co-conspirators' unlawful conduct.

64. The California Attorney General is entitled to recover civil penalties for the violations alleged in this Complaint not to exceed \$2,500 for each violation of California Business and Professions Code section 17206.

#### **Count IV**

#### **Unjust Enrichment**

65. Plaintiffs incorporate by reference and allege as if fully set forth herein, each and every allegation set forth in the preceding paragraphs of this Complaint with the same meaning, force, and effect.

66. Plaintiffs were deprived of economic benefit because Defendants and their co-conspirators' anticompetitive conduct created supra-competitive and artificially inflated prices for Automotive Steel Tubes.
67. Defendants and their co-conspirators enjoyed unjust financial profits which were derived from unlawful overcharges and monopoly profits. Their financial profits are economically traceable to overpayments for Automotive Steel Tubes by Plaintiffs.
68. The supra-competitive and artificially inflated price for Automotive Steel Tubes, and unlawful monopoly profits enjoyed by Defendants and their co-conspirators are a direct and proximate result of Defendants' and their co-conspirators' unlawful practices.
69. It would lead to injustice if Defendants and their co-conspirators could retain any of the unlawful financial profits that are a direct and proximate result of their engagement in unlawful, unfair, and fraudulent conduct.
70. As alleged in this Complaint, Defendants and their co-conspirators have been unjustly enriched as a result of their wrongful conduct and by Defendants' and their co-conspirators' unfair competition. Plaintiffs are accordingly entitled to equitable relief including restitution and/or disgorgement of all revenues, earnings, profits, compensation and benefits which may have been obtained by Defendants' and their co-conspirators' engagement in unlawful, unfair, and fraudulent conduct.
71. As alleged in this Complaint, Defendants and their co-conspirators have been unjustly enriched as a result of their unlawful and anticompetitive conduct. Under sections 17203 and 17204 of the California Business and Professions Code, Plaintiffs are accordingly entitled to an injunction against Defendants in order to restrain the violations alleged herein and to equitable relief which includes restitution of any money or property which

may have been acquired by means of Defendants' and their co-conspirators' unfair and anticompetitive conduct. Plaintiffs are also entitled to civil penalties to the maximum extent permitted by law pursuant to section 17206, *et seq.*, of the California Business and Professions Code.

### **Prayer for Relief**

72. Accordingly, Plaintiffs request that this Court:

- a. Adjudge and decree that Defendants violated the Sherman Act (15 U.S.C. §1);
- b. Adjudge and decree that Defendants' contract, conspiracy, or combination constitutes an illegal and unreasonable restraint of trade in violation of the Cartwright Act, section 16720, *et seq.*, of the California Business and Professions Code;
- c. Adjudge and decree that Defendants' contract, conspiracy, or combination violates the Unfair Competition Law, section 17200, *et seq.*, of the California Business and Professions Code;
- d. Award to Plaintiffs the maximum amount permitted under the relevant federal antitrust law;
- e. Award to Plaintiffs damages, trebled, in an amount according to proof pursuant to section 16750, *et seq.*, of the California Business and Professions Code;
- f. Award to Plaintiffs the deadweight loss (i.e. the general damage to the economy of the State of California) resulting from Defendants' illegal activities;
- g. Award to Plaintiffs restitution, including disgorgement of profits obtained by Defendants as a result of their acts of unjust enrichment, or any acts in violation

of federal and state antitrust or consumer protection statutes and laws, including section 17200, *et seq.*, of the California Business and Professions Code;

- h. Award to Plaintiffs pre- and post-judgment interest, and that the interest be awarded at the highest legal rate from and after the date of service of the initial complaint in this action;
- i. Award Plaintiffs the maximum civil penalties under section 17206 of the California Business and Professions Code for each violation of California Business and Professions Code section 17200, *et seq.*, as set forth in this Complaint;
- j. Award Plaintiffs the maximum fines and civil penalties under section 16755 of the California Business and Professions Code for each violation of California Business and Professions Code section 16720, *et seq.*, as set forth in this Complaint;
- k. Enjoin and restrain, pursuant to federal and state law, Defendants, their affiliates, assignees, subsidiaries, successors, and transferees, and their officers, directors, partners, agents and employees, and all other persons acting or claiming to act on their behalf or in concert with them, from continuing to engage in any anticompetitive conduct and from adopting in the future any practice, plan, program, or device having a similar purpose or effect to the anticompetitive actions set forth above;
- l. Award to Plaintiffs their costs, including reasonable attorneys' fees; and
- m. Order other legal and equitable relief as it may deem just and proper, including such other relief as the Court may deem just and proper to redress, and prevent

recurrence of, the alleged violation in order to dissipate the anticompetitive effects of Defendants' violations, and to restore competition.

**Jury Trial Demanded**

73. Plaintiffs demand trial by jury for all causes of action, claims, or issues in this action which are triable as a matter of right to a jury.

Dated: July 13, 2021

ROB BONTA  
Attorney General of California

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